



Proposal Evaluation

Public Sector and Education Administration Software Solutions with Related Services RFP #090320

Possible Points		5 POINT SOLUTIONS, LLC	ALPHA Facilities Solutions, LLC	BS&A Software	Building Systems Design, Inc.	CrisisGo	Dude Solutions	EDU Specialist	Emergent Energy Solutions, LLC	eSolutionsGroup Limited	Fidelity Information Services	FuelCloud OPCO	General Code CMS, LLC	Hoover Blanket, Inc.
Conformance to Terms/ Conditions to Include														
Documentation	50	42	42	42	40	39	45	-	36	44	23	-	42	37
Pricing	400	309	344	294	316	261	340	-	321	339	194	-	261	265
Financial, Industry and Marketplace Successes	75	60	63	62	57	52	63	-	44	65	64	-	62	51
Bidder's Ability to Sell/ Service Contract Nationally	100	80	85	68	74	74	89	-	58	86	81	-	77	67
Bidder's Marketing Plan	50	40	41	37	39	40	39	-	31	44	35	-	44	34
Value Added Attributes	75	56	62	51	56	57	65	-	51	60	61	-	56	53
Warranty Coverages and Information	50	42	40	39	40	30	42	-	37	43	39	-	40	43
Selection and Variety of Products and Services Offered	200	153	151	164	136	144	157	-	139	160	103	-	150	134
Total Points	1,000	782	828	757	758	697	840	0	717	841	600	0	732	684
Rank Order		16.5	8	23	22	28	7	37	27	6	34	37	26	30.5

Possible Points		Hyland Software, Inc.	ImageSoft, Inc.	Information First, Inc.	InSite Information Systems Corp.	Konica Minolta Business Solutions U.S.A., Inc.	Minokaw Technologies, VAR Services, LLC	N Harris Computer Corporation	Off Duty Managagement	Online School Management Systems	OPEN DIGITAL EDUCATION	OpenGov, Inc.	Phoenix Business, Inc.	Pioneer Technology Group, LLC
Conformance to Terms/ Conditions to Include														
Documentation	50	41	37	38	26	43	41	37	41	40	33	41	40	41
Pricing	400	336	328	328	220	330	295	324	348	315	301	269	348	349
Financial, Industry and Marketplace Successes	75	65	57	60	53	69	56	59	59	60	50	58	62	61
Bidder's Ability to Sell/ Service Contract Nationally	100	89	67	75	61	90	73	75	75	85	62	80	79	70
Bidder's Marketing Plan	50	45	34	36	29	45	38	41	42	39	34	43	41	43
Value Added Attributes	75	68	60	56	46	65	65	63	64	63	50	61	64	59
Warranty Coverages and Information	50	43	40	41	35	42	41	36	40	42	34	41	44	38
Selection and Variety of Products and Services Offered	200	169	153	152	115	163	154	137	143	138	116	156	167	154
Total Points	1,000	856	776	786	585	847	763	772	812	782	680	749	845	815
Rank Order		2	18.5	15	35	4	21	20	12.5	16.5	32	25	5	11

Possible Points		PowerSchool Group, LLC	Roadway Asset Services, LLC	Slate Solutions, Inc.	SmartCOP, Inc.	Spruce Technology	Straightforward, LLC	The Business and Technology Resource Group	Tyler Technologies	Unit4 Business Software	Vertosoft	WEX Bank	Workday, Inc.
Conformance to Terms/ Conditions to Include													
Documentation	50	44	40	32	38	43	35	37	43	34	42	-	36
Pricing	400	336	333	241	338	316	284	250	340	269	325	-	333
Financial, Industry and Marketplace Successes	75	66	57	48	61	65	50	59	67	62	62	-	62
Bidder's Ability to Sell/ Service Contract Nationally	100	88	70	65	69	80	74	71	88	84	76	-	77
Bidder's Marketing Plan	50	40	36	40	35	43	39	33	44	38	41	-	40
Value Added Attributes	75	62	59	51	55	61	56	55	67	61	59	-	60
Warranty Coverages and Information	50	41	38	20	41	40	38	33	42	42	41	-	31
Selection and Variety of Products and Services Offered	200	172	143	132	155	164	119	146	183	166	171	-	180
Total Points	1,000	849	776	629	792	812	695	684	874	756	817	0	819
Rank Order		3	18.5	33	14	12.5	29	30.5	1	24	10	37	9

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